



NEW TEXAS SIGN ASSOCIATION GROUP MEDICAL PROGRAM THROUGH HUMANA

We are pleased to announce the introduction of our new Association program through Humana effective December 1, 2017. We have been in negotiations about the new program for quite some time and have finally come to an agreement that will substantially benefit Texas Sign Association member companies both large and small. This program was designed to avoid or minimize certain aspects of Health Care Reform that are going to prove to be devastating to a large number of businesses. Instead of your company being evaluated by itself, the Texas Sign Association program will function as one large group. Our rates are based on the demographics of the Texas Sign Association membership and our renewals will be based on the experience of all the companies combined that are enrolled in the program. Initially, you can probably expect anywhere from a 10% to 25% or more savings on your premiums.

When you purchase group health insurance through the Texas Sign Association, the insurance risks are spread across a greater number of people which will help you deal with the upcoming increases over the next year. The Texas Sign Association program has been designed to insulate you from not only rate increases in the first year but also subsequent years. There are many plans to choose from allowing you to continue to customize benefits. Consider not only the cost of premiums, but also the level of deductible each plan offers. Greater buying power also enables a large group to get access to more benefits and services. This includes group dental and vision plans.

If you are a Texas Sign Association member, you will have to meet the qualifications for group health insurance to be considered. All quotes will be released by the Stevenson Group/OneDigital. The Stevenson Group/OneDigital will be marketing these plans to all members of Texas Sign Association.

For additional information, I encourage you to call the offices of Texas Sign Association or contact Jeff Burdick of Catto and Catto at JBurdick@catto.com or 210.298.7187.



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